

A wide-angle photograph of a large, empty industrial building with a high, vaulted metal roof. Two construction workers wearing white hard hats and high-visibility yellow vests are walking towards the camera in the center of the frame. The background shows the structural steel framework and some construction materials. A large, semi-transparent blue circle is overlaid on the right side of the image, containing the company name and tagline.

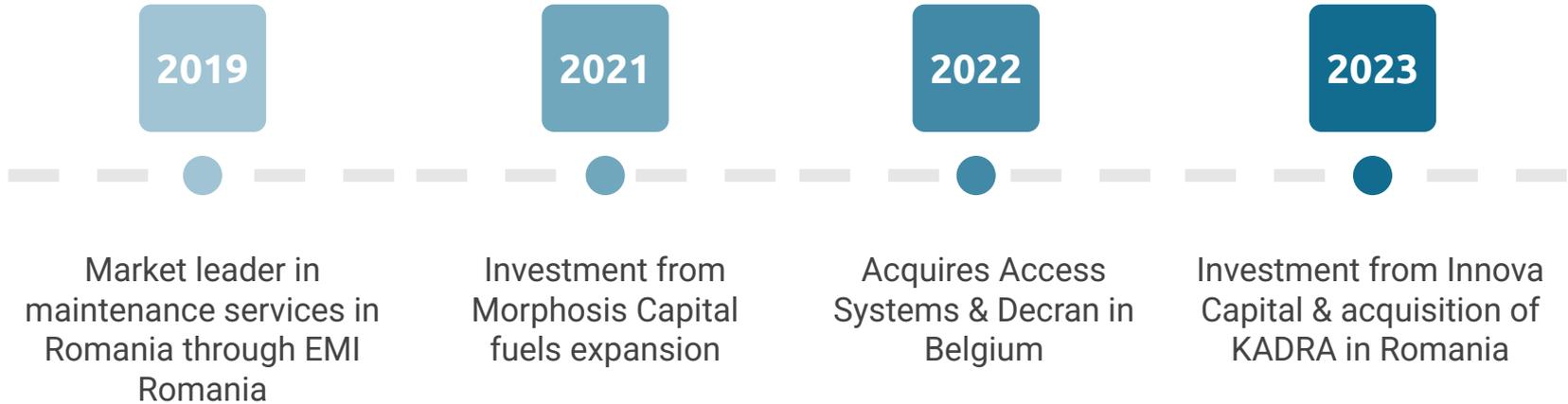
European leader in Access System Solutions

EMI group

Who are we?



Our journey



Built for success



20 +

years of expertise in industrial access systems with a strong focus on service and maintenance.



comprehensive solutions covering design, production, installation, and maintenance.



originally founded by a French family



strategic growth backed by key investors, enabling expansion across Europe

Trusted investors



**Innova
Capital**



**Jérôme
France**



**Morphosis
Capital**



**Belgian family
offices**

Investors driving our growth



Strategic investments are the cornerstone of our sustained growth and innovation.



Investor partnerships fuel our ability to expand, innovate, and lead in the access solutions industry.



Commitment to long-term value through a culture of excellence, agility, and responsible governance.



Visionary leadership



CEO



COO

Strategic
direction

Jérôme France (CEO) and **Joep Bovens** (COO) drive EMI Group's growth, innovation, and long-term success.



Entrepreneurial
mindset

Extensive network of skilled technicians ensuring reliability.



Operational
excellence

Ensuring efficiency, execution, and high standards across all business units.



Strong
management
team

Led by an experienced team and partner CEOs, ensuring industry expertise and local agility.

Decentralized business model

- **Autonomous partner companies** – Each company operates independently, ensuring agility and local market responsiveness.
- **Knowledge sharing** – Best practices and expertise drive innovation and efficiency.
- **Entrepreneurial culture** – Subsidiaries are empowered to grow and seize opportunities.
- **Client-centric approach** – Focus on total operational solutions, beyond just products.
- **Strong leadership** – Founders involvement and leadership guide strategy and excellence.



What sets EMI Group apart

Decentralized model

Autonomy for subsidiaries ensures agility and market adaptability.

Entrepreneurial spirit

Encouraging innovation and bold decision-making.

Service over products

Prioritizing maintenance and operational excellence to maximize client value.

Client-first approach

Delivering complete, tailored solutions beyond just products.

Strategic growth

Combining organic expansion with smart acquisitions.

Expert leadership

Backed by experienced founders and strong local CEOs.



Goals and ambitions

Targeting a **10%** annual increase to reach **€120 million** in value by **2027**, while striving for market leadership by securing a top-three position in every market entered through organic growth and strategic mergers.

Aggregating operations over the next **3-5 years** to achieve **€120 million** in revenue, creating a sustainable business with solid geographic coverage and a leading market share in Europe.

Leading in access systems solutions

We aim to become the leading provider of operational access systems solutions in Europe by creating a sustainable business through **organic growth** and **market consolidation** without losing agility and entrepreneurship.



European presence and partner companies





Focus on industrial entrance.

DECARAN

Focus on steel doors.



Focus on integrated access solutions.



Focus on industrial access solutions and maintenance.

Client centered

Service focused

Access Systems

Leading industrial access solutions provider

ACCESS
SYSTEMS



**Big Bear
Evergem,
Antwerp, Belgium**

About Access Systems



Established
2013



Location
Belgium



Team
35 dedicated
employees



Market presence
Primarily in
Wallonia (80%)



Specializations

- Industrial sectional doors
- High-speed doors
- Pedestrian doors
- Loading docks

Services

- Installation
- Maintenance
- Repair (multi-brand)

Leadership

- François Pirnay, Managing Director



Approach

- Service-focused revenue model
- Direct industrial client relationships
- Brand-agnostic solutions with over ten suppliers

EMI Group integration

- Joined in 2022, enhancing market position

DEC Cran

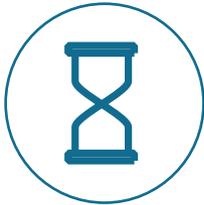
Specialist in industrial steel doors

DEC Cran



**Westland
Shopping Center,
Brussels, Belgium**

About DECRAN



Established
1996



Location
Belgium



**Manufacturing
facility**
Považská Bystrica,
Slovakia



Market presence
Belgium,
Luxembourg,
Netherlands,
France

DECRAN

Specializations

- Fire-resistant doors
- Burglar-resistant doors
- Soundproof doors

Services

- Production
- Installation
- Maintenance

Leadership

- Charles Colle, General Manager



Clientele

- Construction companies, industrial projects, logistics facilities, retail projects (e.g., Lidl, Delhaize)

EMI Group integration

- Joined in 2022, enhancing market presence and capabilities

EMI Romania

Leader in industrial access solutions

EMI



**Tire manufacturer,
Oradea, România**

About EMI Romania



Established
2001



Location
Romania



**Manufacturing
facility**
Cateasca, Romania



Market reach
Largest manufacturer of
industrial metal shutters in
Romania

70% market share in
shopping mall shutters



Specializations

- Industrial metal shutters
- Sectional doors
- High-speed doors
- Self-supporting gates
- Swinging gates
- Sliding gates on rails
- Components for industrial buildings

Services

- Consulting
- Design
- Manufacturing
- Installation
- Maintenance
- Service

Leadership

- Adrian Moisa, CEO



Clientele

- Industrial facilities
- Commercial centers
- Logistics centers
- Hospitals
- Special projects (e.g., military installations, airports, nuclear sites, metro systems)

EMI Group integration

- Founding member, contributing to the group's expansion and expertise

KADRA

Leader in integrated access solutions



**Medicover Hospital,
Bucharest, România**

About KADRA



Established
1993



Location
Romania



**Manufacturing
facility**
Cluj Napoca,
Romania



Market reach
The go-to partner for medical
access solutions

Trusted leader in automated
parking systems for urban
and commercial projects



Specializations

- Integrated access solutions: automatic doors, fire protection solutions, industrial doors etc
- Medical doors
- Smart parking systems

Services

- Consulting
- Design
- Manufacturing
- Installation
- Maintenance
- Service

Leadership

- Octavian Fanea, CEO



Clientele

- Hospitals
- Commercial centers
- Logistics centers
- Airports
- Public or private parkings

EMI Group integration

- Joined in 2023, enhancing market presence and capabilities

EMI Group, set for success



Ambitious plans for the future

Strategic expansion

Strive to become a **top three player** in every market entered **by 2027** through organic growth and strategic mergers.

Market leadership

Aim to **surpass 50,000 access systems** under maintenance, reinforcing long-term client partnerships and service excellence.

Plan to execute **6-12 strategic acquisitions** in Central and Western Europe, consolidating the fragmented industry landscape.

Revenue growth

Targeting a 10% annual organic growth rate to reach **€120 million** in value **by 2027**.

Service expansion

Unlocking growth with EMI Group.

Why to join?

- **Access to expertise** – Leverage industry knowledge from seasoned professionals to navigate challenges and drive informed decision-making.
- **Operational autonomy** – Maintain your company's unique culture and agility within EMI's decentralized business model.
- **Financial support** – Benefit from assistance with financing, including access to credit lines and investment loans for growth and expansion.



Unlocking growth with EMI Group.

Why to join?

- **Market expansion** – Gain support in reaching new customers through EMI's network, enhancing market reach and revenue opportunities.
- **Risk mitigation** – Reduce business risks by joining a stable, well-resourced group that supports innovation and long-term growth



Contact

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