

### IN FACT WHAT WE DO!?

We bring the organisations closer to their customers!

Toud is a marketing and design agency, with a different approach, with an award winning team, results oriented and obsessed for things flawlessly done.

Creating for you, step by step!



#### DESIGN

We love it and it really is that thing that gives us wings.

Find out more about our work on Toud' Behance Profile www.behance.net/toudin

#### **BRAND STRATEGY**

We create brands, stories that inspire; we position your brand in the market and bring value to your story, putting your business in best light!

#### **WEB DESIGN**

Fast, easy to use, modern, different, powerful, simple and perfect for mobile and tablets websites! It is utopic, yes, but let's give it a try, there is nothing you can lose.

#### DIGITAL AND CRM

Social Media | Adwords | Facebook Ads | SEO

CRM is about numbers, working procedures, data streams and integration.

### **OUR SERVICES**

We help you connect with your customers! Smart solutions for your business!

Brand strategy, Websites, Campaigns, Brochures, Magazines, Design, Photography, Events, Design, CRM.

Creating for you, step by step!



#### **CAMPAIGNS**

We have expertise in planning, implementing and communicating of more than 130 promotional campaigns. We can find, for sure, the proper strategy to engage your customer and reach your objectives!

#### **BROCHURES**

We love to create and tell stories, so let us choose a clear, different and simple way to make it! It doesn't matter if it's printed or digital, we can create something unique for you.

#### **PHOTOGRAPHY**

Life is about moments and moments are captured in pictures. We believe that a good photo has the power to inspire. We don't take photos. We create stories.

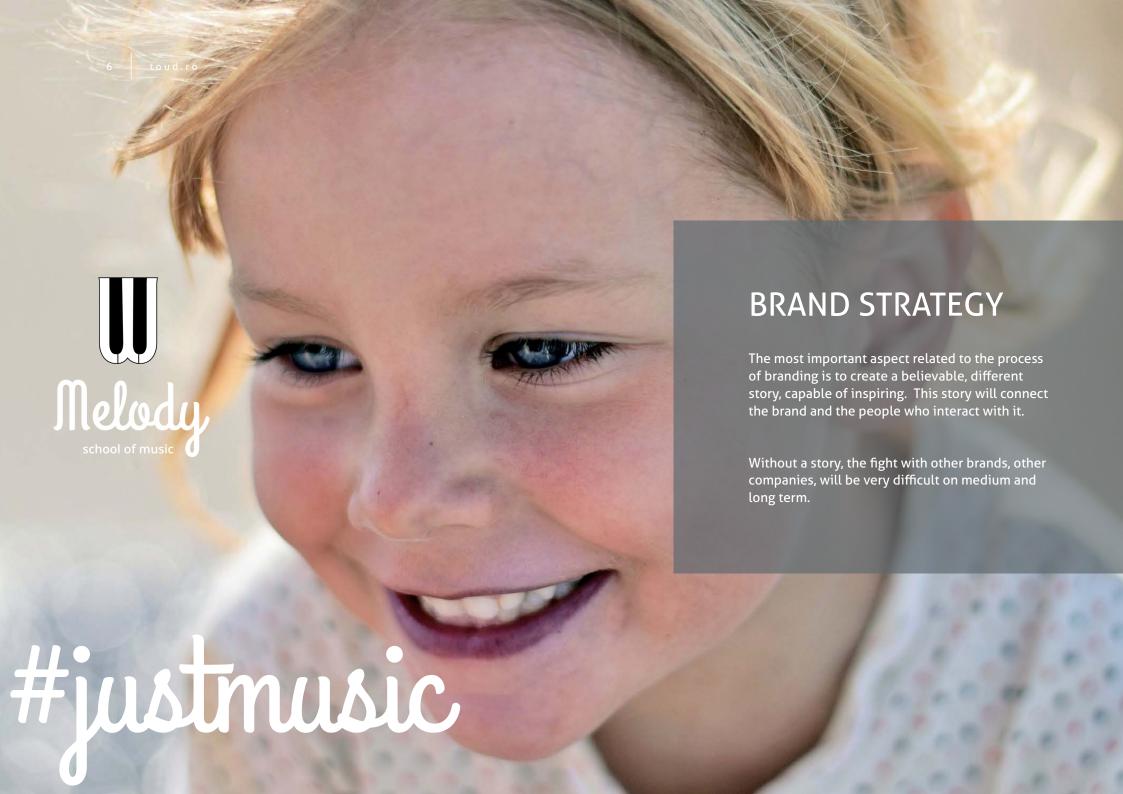
#### **EVENTS**

We bring people together. We create the perfect ambiance for them. We manage everything smooth and just in time for a perfect event. We create unique events with a professional team.



# Small steps for great journeys





### **BRAND STRATEGY**

Today, more than ever, a business must have a strong identity and a story that inspires!

A powerful identity makes you memorable to your potential consumer. He will easily recognise and remember you. The story behind will connect the cust-omer with the brand, being the one that will create "this bridge". A business, in the context of a global market, with high competition, cannot exist without a strong brand identity and without a powerful story. Without a brand strategy, the organisation's efforts are limited.

At TOUD, we have enough patience and dedication to understand the context of the brand, we have expertise in brand building, we provide solutions on all points described above, we are really committed and we treat each project as a competition for market visibility.



#### **Nobillis**

From cities to beautiful nature, about inspiration, gorgeous landscapes and a special residence in the Carpathians.



#### Pure Romania

pure-romania.com

A platform for tourist who want to visit Romania, a tourism project which promotes Romania as a travel destination.



#### Early Childhood

An educational project which aims to become the biggest online platform for early years education.



#### Melody - School of Music

A story about passionate teenagers, and their willing to create the best music school in Bucharest.

earlychildhood.ro melodyschool.ro

nobillis.ro



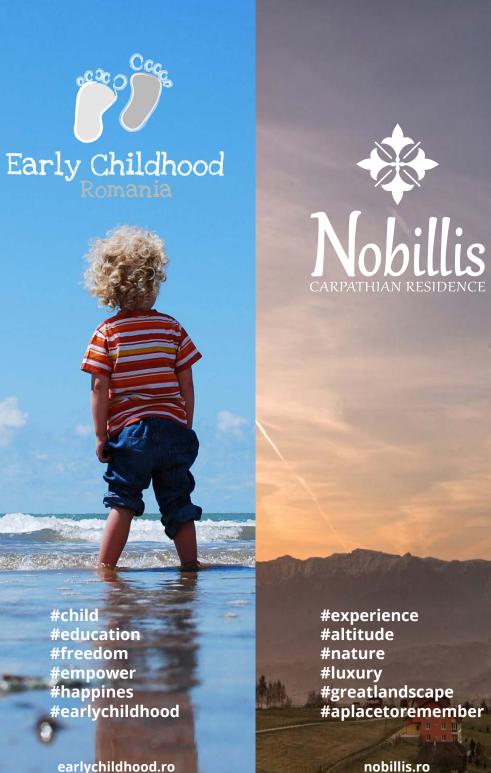


#construction #architecture #quality #light #entrance #aluminium #reliable

alstero.ro



#child #education #freedom #empower #happines #earlychildhood earlychildhood.ro







#freedom #music #happines #vibration #hope

melodyschool.ro



## MAKING A DIFFERENCE

# facebook

# AdWords

SEO

CRM

#### **SOCIAL MEDIA**

We create your presence in Social Media. We have expertise in: Google+, Facebook, LinkedIn, Twitter, Pinterest, Tumblr, Instagram, Youtube, Flickr. We do things wisely, we analyze, we plan, we build powerful images. We use online tools and we create valuable content.

#### ADWORDS AND FACEBOOK ADS

We do magic when it comes to pay per click or to Facebook Ads. We have a wide range of expertise on many markets in Romania.

#### SEO AND CONTENT

Search Engine Optimization - we love this because it involves organic search. We do it right and we do it through good SEO on page (high quality content) and a good link building strategy. We have experience in many areas.

#### CRM

Customer Relationship Management Systems expertise. We offer consultancy on CRM systems. We can design the working strategy and the working fluxes. For Microsoft Dynamics CRM we can provide customization and training courses.

### **SOCIAL MEDIA**

Half of the world expenditure on advertising is going nowadays to Social Media. The giants of this market changed the way of advertising and PR work. Facebook, Google, Instagram, Twitter, LinkedIn, Pinterest are nowadays channels that your company must use. The reason why is very simple: through these channels you can do a perfect segmentation and, with a good message + a good design you will do conversions. It is easy, not expensive and in many cases effective.



#### **FACEBOOK**

- 13 pages
- 6 higly active pages
- 25 000 followers
- growth in 2016 20%
- average reach per month, per page 60 000

#### **ADWORDS**

- 2 accounts
- monthly total budget
   Facebook + AdWords
   11 000 USD

#### **INSTAGRAM**

- 3 highly active accounts
- 8 000 followers
- maximum likes for one post 476
- average likes per post 220

#### LINKEDIN

- 5 pages
- only organic reach
- direct marketing campaigns

### WHY TOUD

We believe that the success in Social Media is defined by listening. You must be aware of the expectations of your target in order to provide useful content. We believe that a good mix between valuable content and great design will offer to your costumers something which will fullfill their needs and expectations. This is what we do in SM.





#### YOUTUBE

The video content becomes more and more powerful. We believe in this way of empowering the brand story. For PureRomania we have created projects that have the power to inspire.

#### GOOGLE+

We consider this channel important because it helps a lot on SEO (Search Engine Optimization). We are working with different communities and we link articles from websites to this channel.

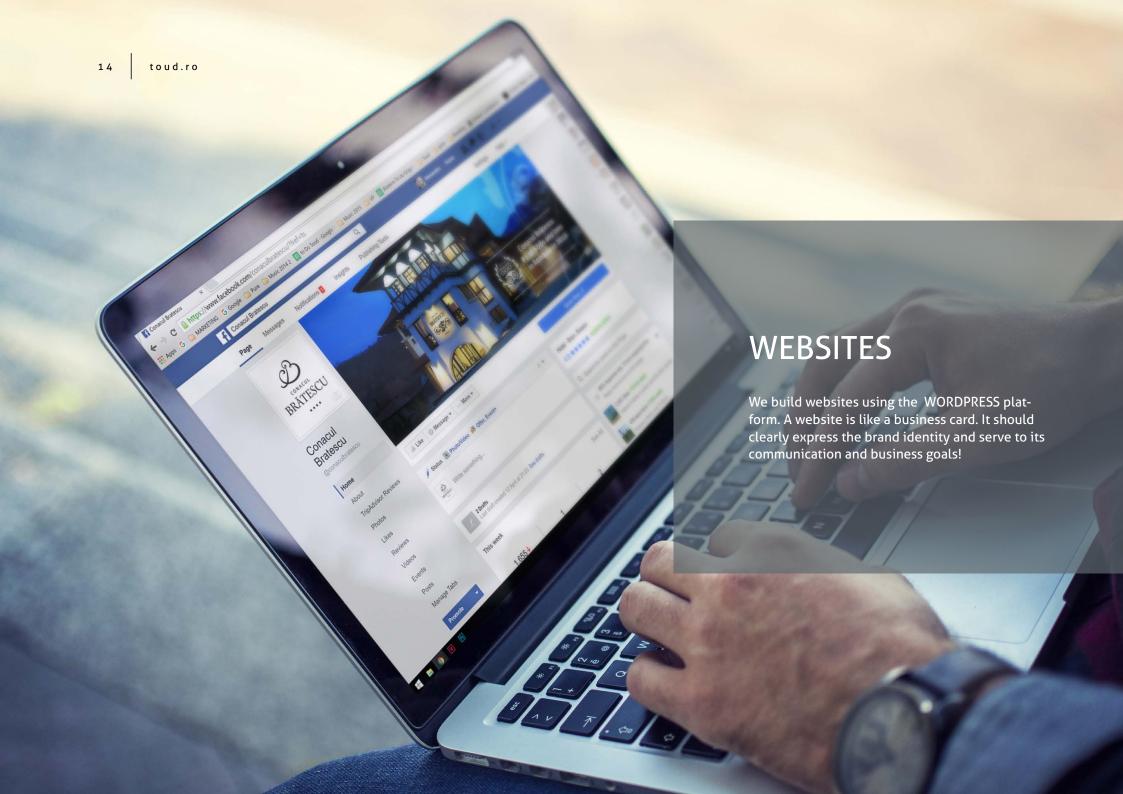
#### OTHER CHANNELS

We manage **Pinterest**, **Thumblr**, **Flickr and Twitter** accounts.

Being relevant in SM involves a great work. You always must choose the relevant channels.

#### **MOST IMPORTANT**

We advise all our clients to treat with maximum responsability their activity in Social Media: it could be helpful, but not enough relevant activity will create a bad image.



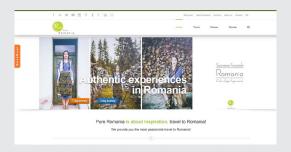
### WEBSITES - DESIGN AND DEVELOPMENT

We pay attention to all the details. We try to keep it simple, with a clean design, in order to offer the visitors a pleasant browsing experience, faster and easier to understand. Rest assure that the website will be in accordance with the existing brand identity.

We ensure that the web browsing speed, security and automatic update mechanisms are working properly.



Parkomatic - Parking systems parkomatic.ro



Pure Romania - Travel pure-romania.com



UpPlug - StartUp Techonoly upplug.ro



Conacul Brătescu - Travel conaculbratescu.ro



CAME - Gates automation cameromania.com



Alstero - Construction alstero.ro

**A**lstero

ÎNCREDERE

PRODUSE Y

OFERTARE

Alstero

PROIECTE

DESPRE NOI

CONTACT

**up** plug

ACASĂ CUM FUNCȚIONEAZĂ? CUM MĂ AJUTĂ?

ECHIPA UPPLUG

CONTACT

UpPlug în viața ta

Află toate beneficiile pe care ți le poate aduce UpPlug



Descoperă toate beneficiile

ACASĂ

PRODUSE STOC STOCALR

PORTOFOLIU

POVESTEA

CONTACT









ACASA | PORTOFOLIU | POVESTILE MELE | DESPRE MINE | CONTACT

#### In loc de cuvinte, imagini despre Galben Cerc



CARTEA DE POEZIE "DACĂ N-AR FI CULORILE"

In Galben Cerc. Ilustratii



ITSY-BITSY PERSONAJE

In Galben Cerc, Itsybitsy-Iala



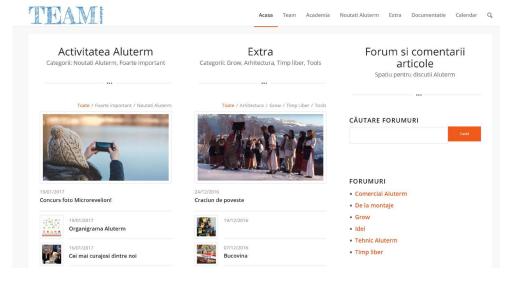
ITSY-BITSY ILUSTRAȚIE

In Galben Cerc, Ilustrații, Itsybitsy-lala



ICOANE PENTRU COPILAȘI

In Galben Cerc, Icoane





# DESIGN AND CREATION OF BROCHURES, CATALOGS AND MAGAZINES

Our abilities brought us some new projects in this area: the attention to detail, the speed of implementation, the fact that we use design thinking as a strategy for innovation, the fact that we highlight the relevant information using new presentation techniques.



Parkomatic - Parking systems



CAME - Gates automation



SIATEC - Doors automation



Pure Romania - Travel

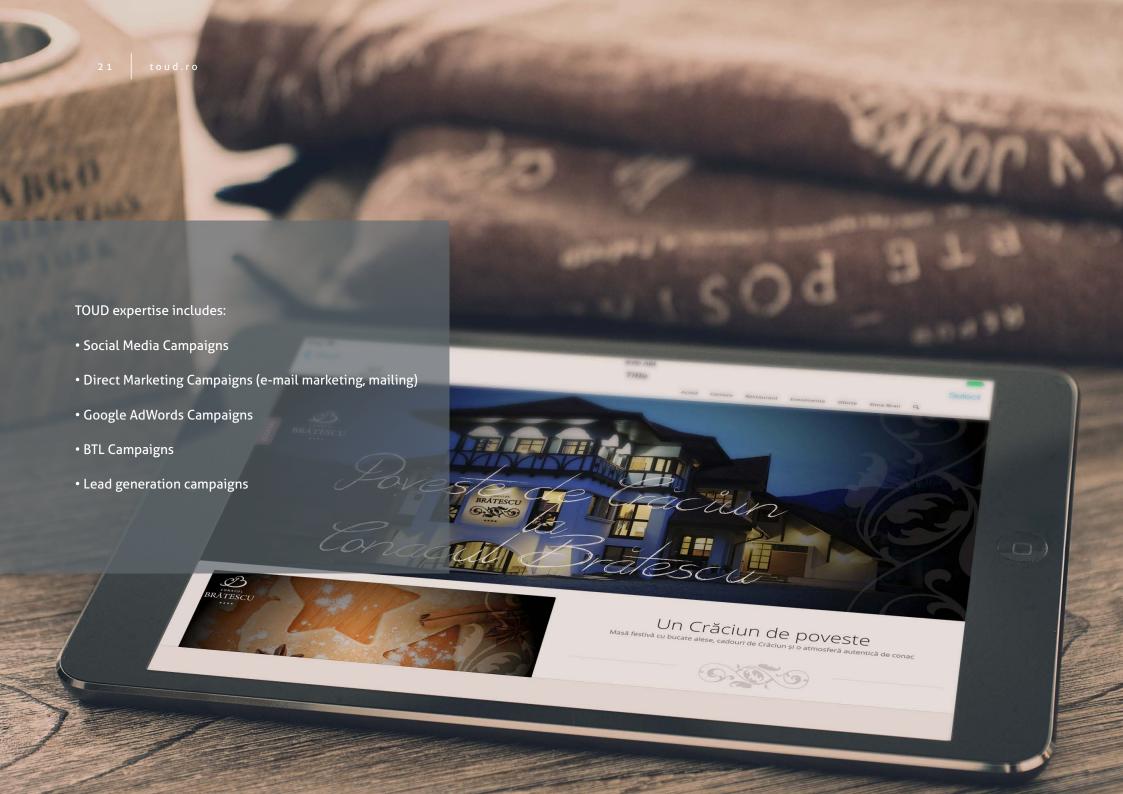


Pure Romania - Travel



Tormed - Medical doors







# Timeless story

SAPTĂMÂNĂ DE POVESTE PENTRU MICI ȘI MARI



# Timeless story PLAYING WITH COLORS





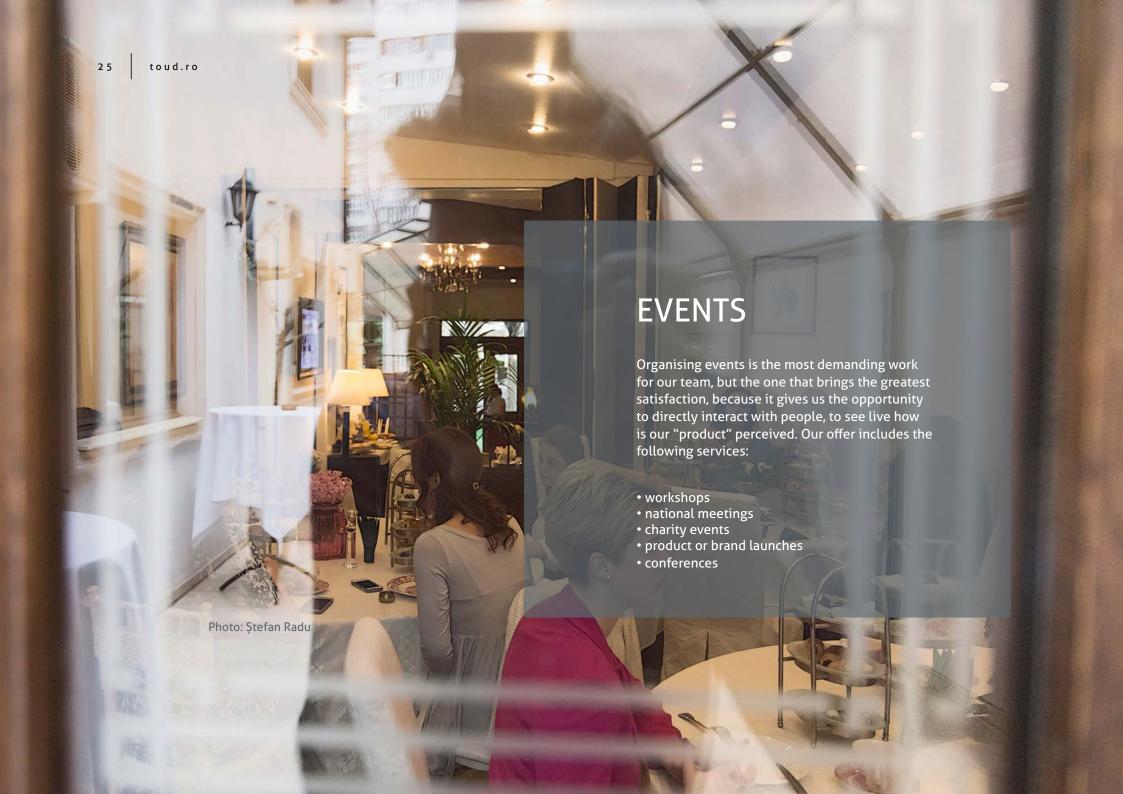












# **TOUD TEAM**

Only a free spirit can build something different, fresh. Toud team believes in this value and its power to bring innovation and solutions to the consumers.



Andreea
Copy-writing and
English translations



Dooeol Advisor



Diana Social Media, Marketing and PR campaigns



Dan Web development



Alexandru Strategy and design



Arabella
Partner - Fiction Workshop

# WHAT WE BELIEVE IN

Marketing is more complex today than ever. Still, the client / product (service) relationship was simplified. Today, what really matters is the story behind the product (service). In order to perform, a company, an NGO, a public institution or any organization needs a story to gain confidence and to inspire the consumer.

We create stories in a responsible way, we believe in their usefulness and benefits that they bring to the consumer. Beyond the global fight for profit, that we consider negative for global state, we consider all marketing mechanisms as useful for the consumer life. These mechanisms help him/her choose, simplify his/her access to information and offer him/her solutions for a range of needs or problems.

We are living and creating stories.

























































